



Memo

To: Board of Directors
From: Alan E. Clanin, General Manager
Date: June 19, 2018
Subject: Vehicle Replacement

We have received a proposal from Fairview Ford for a new Ford F250 Super Cab 4X4 to replace the second of the two aging 2006 Ford F250 diesel powered service trucks.

Background:

The District currently has two aging 2006 Ford F250 diesel powered service trucks. Both vehicles have had numerous breakdowns requiring expensive repairs. The District approved during the 2017-18 fiscal year the replacement of one of the two trucks and deferred the replacement of the second vehicle until the 2018-19 fiscal year. The District ordered a 2018 Ford F250 in 2017 at a cost of \$38,257.85. The District did not take possession of this vehicle until June 2018 and will be deferring the purchase to the 2018-19 budget. The replacement of the second Ford F250 is now necessary.

Proposals for New Vehicles:

Field Supervisor Steve Wood prepared specifications for the second Ford F250 replacement. Due to the late in the year replacement, the new Ford F250 Super Cab will be a 2019. A request was sent to Fairview Ford for an updated quote. Attached is a copy of the specifications for your information.

The quote received from Fairview Ford is as follows:

2019, 6.2 L EFI V8 Gasoline Powered Ford F250 Super Cab, 4X4, XL Trim, With Utility Body:
\$42,460.10 including sales tax.

Recommendation:

The District has \$80,000 in the 2018-19 fiscal year budget for the replacement of both vehicles based on the 2018 quotes received. Because the new truck is a 2019, the purchase of this vehicle will exceed the 2018-19 budget by \$717.10.

Fairview Ford has consistently been the low price for our vehicles over the years. It is my recommendation to accept the quote from Fairview Ford and proceed with the purchase of this vehicle.

SUPERCAB



FAIRVIEW FORD SALES, INC
FLEET AND TRUCK CENTER
740 WEST 2ND STREET
P O BOX 1390
SAN BERNARDINO CA 92402
PHONE #:(909) 386-0281 FAX #:(909) 386-0292

VEHICLE ORDER CONFIRMATION

06/14/18 18:29:56

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2019 F-SERIES SD

Dealer: F71156

Page: 1 of 2

Order No: 0000 Priority: J1 Ord FIN: QT429 Order Type: 5B Price Level: 925
Ord PEP: 600A Cust/Flt Name: CRESTLINE PO Number:

RETAIL		RETAIL	
X2B	F250 4X4 S/C	\$38490	JOB #1 BUILD
	164" WHEELBASE		10000# GVWR PKG
Z1	OXFORD WHITE		41P SKID PLATES 100
A	VNYL 40/20/40		425 50 STATE EMISS NC
S	MEDIUM EARTH GR		43C 110V/400W OUTLT 75
600A	PREF EQUIP PKG		512 SPARE TIRE/WHL2 295
	.XL TRIM		52B BRAKE CONTROLLR 270
572	.AIR CONDITIONER	NC	
	.AM/FM STER/CLK		TOTAL BASE AND OPTIONS 41720
996	.6.2L EFI V8 ENG	NC	TOTAL 41720
44S	6-SPD AUTOMATIC	NC	
TD8	.LT245 BSW AS 17		
X37	3.73 REG AXLE	NC	
90L	PWR EQUIP GROUP	915	
66D	PU BOX DELETE	(625)	

VEHICLE ORDER CONFIRMATION

06/14/18 18:30:03

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2019 F-SERIES SD

Dealer: F71156

Page: 2 of 2

Order No: 0000 Priority: J1 Ord FIN: QT429 Order Type: 5B Price Level: 925
Ord PEP: 600A Cust/Flt Name: CRESTLINE PO Number:

RETAIL		RETAIL	
	TELE TT MIR-PWR JACK		TOTAL BASE AND OPTIONS \$41720
			TOTAL 41720
63R	RR STAB W/ AUX	125	
66S	UPFITTER SWCH	165	
67D	XTR HVY DTY ALT	NC	
794	PRICE CONCESSN		
	REMARKS TRAILER		
872	RR CAM & PREP K	415	
	SP DLR ACCT ADJ		
	SP FLT ACCT CR		
	FUEL CHARGE		
B4A	NET INV FLT OPT	NC	
	PRICED DORA	NC	
	DEST AND DELIV	1495	

SALES PRICE 8# 39398⁰⁰
7.75% SALES TAX 8# 3053³⁵
CAL. TIRE FEE 8# 8⁷⁵

DMV 8 EXEMPT

TOTAL 8# 42460¹⁰

EACH.

SALES PRICE INCLUDES :

- PACIFIC SERVICE BODY
- FOG LIGHTS
- INSTALL R/V CAMERA